

# ME AND MY JOB

## Director, Piers Latham

Piers joined Lathams in 1992 having finished his degree at the university of Exeter. He began his career at Lathams working for his father, James Latham, on Middlesex Wharf at the Clapton site, where he learnt about panel products before moving into the plywood sales office.

In January 1993 Piers spent four months travelling North America, visiting then softwood plywood and osb manufacturers Georgia Pacific and Boise Cascade, he also spent time in the southern states of Georgia, Mississippi and Louisiana, later moving North to Boise in Idaho.

On returning from his travels Piers spent time training at Clapton in the mill then moved to the former Lathams

Timberbase branch, Braintree, working on sales and order selection. Moving to Lathams Timberbase Oxford, he was a representative out on the road for six months before returning to the importing side.

## Panel Department

Osset and Wigston depots brought training with Chris Sutton before returning to Clapton to work in the plywood sales office. In 1998, and after running the plywood sales office in Yate for three years, Piers was made a director. In April 1999 he returned to Clapton where he spent time out on the road before taking over the running of the panel department.

In October 2002, the sale of the Clapton site lead the move of the Panel



products department to its new and existing home of Thurrock. 2006 brought more success as Piers joined the Lathams Ltd board and then the plc board as an associate director in 2007.

Today, Piers's job involves the day to day running of the Thurrock depot and management of the team, he is a company nominated trustee to the Pension fund and also treasurer of the Plywood luncheon club.

Outside of work Piers enjoys spending as much time as possible with his wife and two young children. Any spare moments are spent on his favourite pastimes which include shooting, horse racing, tennis and golf.

# Natural Choice

James Latham



## Lathams Rolls into Scotland

# WIN A MEAL ON US!



Now the nights are lighter and summer is just around the corner, going out is a much more enjoyable experience.

So after a week of hard work, a meal spent with friends and loved ones is the perfect way to wind down. To offer you a helping hand, James Latham is giving away a £50 voucher to be used in any Pizza Express!

To be in with a chance of winning, just send your name, company name, address and telephone number to Rebecca Jones, Connectpoint PR, St Johns Court, 19b Quay Street, Manchester, M3 3HN

or email your details to: [Rebecca.jones@connectpoint.co.uk](mailto:Rebecca.jones@connectpoint.co.uk).

The winner will be chosen at random and announced in the next issue of Natural Choice.

Congratulations to Tony Inwood of Craftsman Joinery who won the fantastic PowerTrek XR-420 Exercise Bike competition in the last issue of Natural Choice.

## LATHAMS MEETS ENVIRONMENT MINISTER

Representatives from the Timber Trade Federation (TTF) recently met with Phil Woolas, Environment Minister, to discuss the environmental benefits of using wood and the need for a workable timber procurement policy.

James Latham boasts two key TTF members in Peter Latham – Immediate Past-Chairman Forest Forever – and John White, TTF Chief Executive, who both met with the Government for talks. The TTF highlighted the value of forests and wood, the importance of the challenge of climate change and the huge contribution forests and wood products can bring to its solution. The TTF delegation argued that the Government should explicitly support the use of wood. John White commented: "The meeting with Environmental Minister Phil Woolas was very productive and offered a great opportunity to introduce him to the TTF. We will continue to work closely with the Minister to improve procurement and other policies to combat illegal logging. We were grateful for his support for this ongoing dialogue."

## NEW BABIES

From all at James Latham, we would like to congratulate the following proud parents on their new arrivals!

Rob and Ruth Goodman on the birth of their daughter Lily, Karen Waterman and partner Mat on the birth of their son Reece, and James White and wife Marie on the arrival of daughter Emelia.



Also inside: Matrix Park  
Upcoming Exhibitions  
Lathams in Rome



message from  
**Peter Latham**

2008 is already set to be an exciting year for James Latham, with the spring opening of our new site in Motherwell, just outside Glasgow, and the relocation of the existing business at Eastleigh to larger premises at Matrix Park, Fareham.

Later in the year additional space will be occupied at our Wigston depot and the Dudley depot will relocate to a larger purpose built site close to the existing one. This is part of our strategic plan to improve the geographic coverage of James Latham and to extend our full product range to more depots. While we continue to offer the traditional range of joinery hardwoods, softwoods and panel products, a growing part of our business is in decorative panels which require specialist storage systems. The moves will enable us to expand further into these areas.

Among the different products is LG Hi-Mac<sup>®</sup> acrylic stone range of worktops and sinks - where James Latham is now the largest distributor in Europe.

Our range of products that are certified as coming from well-managed forests is ever increasing. Our new product guide includes Moralt MDF door blanks, Finsa Green Lightweight MDF - certified to PEFC standard - and Chinese hardwood throughout plywood plus various tropical hardwoods, including Sapele, certified to FSC standards.

**High Levels**

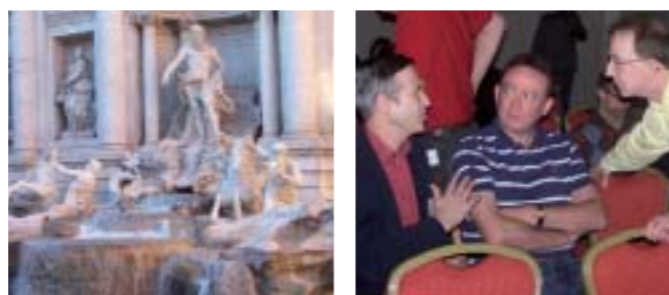
Our sales for the six months to 30th September 2007 were 20% higher than for the same period last year, so our formula seems to be working, thanks to the support of our customers and suppliers. While the business pages of the Sunday papers would try and convince us that Armageddon is approaching, if not already here, 2008 has started on a positive note for James Latham. Clearly some sectors of the economy are quiet, but forecasters are still predicting positive growth for the economy as a whole, and many areas are benefiting from continuing high levels of work including the areas of education and health.



**COVER STORY**

NEW SCOTLAND SITE MANAGER  
DAVID LANDBURGH ROLLS INTO SCOTLAND.  
MORE ON PAGES 6 & 7

# LATHAMS SUCCESS IN ROME



**James Latham is celebrating after recording the highest sales performance by volume across Europe. Recognition came at the LG annual conference in Rome recently, where Lathams came out on top - beating 21 other countries.**

Chairman Peter Latham, Director Chris Sutton, and LG Hi-Macs<sup>®</sup> National Manager, Steve Robinson all attended the esteemed event. Chris commented: "James Latham has been a key distributor of LG Hi-Macs<sup>®</sup> for four years and sales have gone from strength to strength as various target markets realise the benefits of using the product. We now want to build on this success even further and this year's plans include a targeted marketing strategy aimed at designers and architects, plus the appointment of a Technical Manager - a newly created position."

**Positive Feedback**

Steve added: "The LG Hi-Macs<sup>®</sup> team at Lathams has been working incredibly hard to increase awareness and sales of the product. LG Hi-Macs<sup>®</sup> is a really impressive material, and this year's marketing will emphasise this. The feedback we have received from architects, designers and end-users is extremely positive and we will continue to showcase LG to key figures through exhibitions and events to increase sales even more this year. LG is the new generation in solid surface materials."

## OBITUARY

It is with great sadness we announce that Allen Morris has lost his battle with Cancer.

Allen joined James Latham in July 1997 and worked as a representative covering the South Wales area. He left the company to join P&P Timber in September 2002 and always kept in regular contact with his Lathams colleagues. Allen was a keen rugby supporter and an asset to the company. Allen leaves behind his wife Jill, two daughters and son. From all at James Latham, we pass on our deepest sympathies to his family and friends.

# LATHAMS BRINGS THE MATRIX TO FAREHAM

James Latham is proud to announce the opening of a brand new site - Matrix Park in Fareham.

Matrix Park is a new building based five minutes away from J9 on the M27, conveniently located midway between Southampton and Portsmouth. To speed up collection and preparation times, the new warehouse boasts a sophisticated state-of-the-art racking system which will enable Lathams to carry almost every stock line, in a dedicated rack space, meaning instant access to the required product.

**Impressive**

The modern offices have an impressive showroom to demonstrate the company's ever increasing range of decorative products; the building also boasts a large yard to accommodate incoming deliveries and own-collections simultaneously. Additionally, space has been allocated for car-parking, deliveries and collections.

The new team, in excess of 20 people, is to be headed up by Steve Frommont, assisted by his management team: Trevor Smith,



Team Matrix

Pat Collins and Paul Enright, and will also include the vastly experienced Dave Green, who has recently joined James Latham from William T Eden.

**Challenging**

Lathams has invested a significant amount into new machinery for the project including four new combi-trucks. The high quality stock profile includes Finesse veneered MDF, Egger

and Kronospan MFC and MF MDF, LG Hi-Macs<sup>®</sup>, and an increasing range of FSC, PEFC and third party accredited panels.

Steve Frommont commented: "Matrix Park is a huge step forward for James Latham. This has been a particularly challenging project but we are very pleased with the end result. The new warehouse is highly impressive and, combined with the large variety of products, should be a great success for the company."

## SPONSORS OF THE WOOD AWARDS

James Latham is proud to announce that from March 2008, it is an official sponsor of the Wood Awards.



Originally launched over 30 years ago as the Carpenter Awards, the Wood Awards are now the UK's premier award scheme for wood in building and furniture. The application date opened in March and entrants have until the end of May to submit their forms.

Jo Seal, Group Marketing Co-ordinator, commented: "We are delighted to be a strategic partner of the Wood Awards. The awards are a great way to raise the profile of our business to both architects and designers, and celebrate the creativity and diversity that result from outstanding design, craftsmanship and installation of wood. Because the awards are open to projects large or small, we have recommended entry to many of our customers and wish them all the very best of luck!"

For further information on the Wood Awards visit: [www.woodawards.com](http://www.woodawards.com) or contact the James Latham marketing department on 0116 257 3415 or email [marketing@lathams.co.uk](mailto:marketing@lathams.co.uk).

## JAMES LATHAM OFFICIALLY THE NATURAL CHOICE!

After a lengthy and anxious wait, James Latham has officially registered 'James Latham, the Natural Choice', incorporating the tree logo, and as this is the first issue of 2008, we thought it would be the perfect place to announce the news, in Natural Choice!

Chris Sutton, Director, commented: "We are committed to promoting our business as the 'Natural Choice' for our customers. We believe it represents quality, service and our excellent product range. We want our customers to feel comfortable and at ease when they deal with us and the registration will establish a further trust - which is a must in business. As a company, we are looking to raise the James Latham profile and to link our strap line to branded products such as our exclusive Finesse range of plywood and decorative panels. Overall, the registration of Natural Choice strengthens the James Latham reputation, which always has, and always will be, our aim."



# GREAT FINANCIAL TIMES FOR JAMES LATHAM

James Latham recently celebrated being featured in the Financial Times newspaper in an article written by Lucy Killgren. Peter Latham, Director, commented: "The piece on Lathams was a fantastic boost for the company. Having the business mentioned in a national newspaper created a great buzz around James Latham. The company is now into its 251st year and has changed and progressed so much – it was a great article."

## Announcing Finsa Green Panel

Consistently updating stock has always been one of Lathams' main aims, to keep ahead of the competition, and to provide customers with the best possible service.

Introducing Finsa GreenPanel to the already huge James Latham range is another step forward for the company and the orders have already begun to role in. Finsa GreenPanel is a light weight MDF panel, ideal as an alternative for heavier products where handling and movement of the finished product may be a consideration. The product is available in sheet size 3050mm x 1220mm by 25mm up to 200mm. Initial stocks will be in standard grade with MR and FR to order. Finsa GreenPanel is PEFC certified.

## Q-MARK PRAISE FOR BAUSEN

James Latham has recently invested a substantial amount into the Bausen brand which has BM TRADA Q-Mark product certification.



Bausen is high quality in both appearance and the processing of the raw material, and the certificate confirms this. To gain the accreditation, an independent third party confirmation must be approved. The accreditation confirms that Bausen exceeds the minimum requirements for product standard or technical specification.

### Superb

Chris Sutton, Director, commented: "The Q-Mark is an exclusive stamp earned by well deserved products, and the Bausen range definitely warrants the certificate. Time after time James Latham customers make the effort to tell us about the superb finish Bausen creates and this is reflected in the constant demand for the product."

## NMBS EXHIBITION EXCITEMENT



The NMBS Trade Exhibition is billed as the largest show dedicated to independent merchants in the UK and James Latham is looking forward to exhibiting at the Telford International Centre on May 14 2008.

Lathams will be displaying its current portfolio of Q Marked Bausen products, to include recent additions to its range such as Acacia and Pegged Oak.

Paul Latham, Sales Development Director, commented: "The Bausen branded literature including the website, floor stands, product specifications and training has really helped our Bausen merchant customer base get the most from the brand. We will be looking to find some additional distributors at the show that we can work with to build up their flooring businesses."

# CALLING SUPPORTERS FOR DANIEL'S GREAT WALK OF CHINA!

**Daniel Sinfield, Sales Representative at Purfleet, is to embark on the walk of his life later on this year.**

He is currently training for an epic 10 day trek of the Great Wall of China to raise money and awareness for the charity Scope – the largest charity in the UK that works with people with cerebral palsy, their families and carers. Daniel has pledged to raise a total of £2700, of which £1300 has already been secured, when he completes the challenge between 14 - 23 August.

Daniel commented: "This is a very exciting challenge for me and I have had lots of generous sponsorship from friends, family and Lathams colleagues. I have hosted dinner parties to raise money and will be doing supermarket collections, quiz nights, boot sales, raffles and much more! The generosity shown has been immense and I'm hoping to raise more than the £2700 target!"

If you would like to offer your support to Daniel please visit: [www.justgiving.com/greatwallofchina08](http://www.justgiving.com/greatwallofchina08) to make a pledge.



## LATHAMS PURCHASE FREEHOLD INTEREST

James Latham is pleased to announce its recent purchase of the previously leased Hemel Hempstead site.

The company has purchased the freehold interest in units one to four of Swallow Park, which consists of 43500 square feet of offices and warehouse. The units were previously leased by James Latham.

Chairman, Peter Latham, commented: "This purchase secures the future of the company's head office and trading operation, which is fantastic news and will prove a great benefit to the business over the coming months and years. James Latham has now completed its programme of relocation from the site in Clapton to three owned sites at Hemel Hempstead, Thurrock and Purfleet."

## THE GRIFFIN BREATHS FIRE!



Griffin Interiors, based in the North West near Chester, is one of the leading manufacturers of fireplaces and has recently embarked on a project using LG Hi-Macs®.

Due to the company's focus on the contemporary market, which has seen a tremendous growth recently, Hi-Macs was the perfect choice of material. Griffin Interiors used 12mm Stardust Granite, 9mm Tapioca Pearl, 6mm Black Sand and 6mm Artic

Granite to produce the fire surround displays. The fabricator used was Solid Surfaces North West.

### Fantastic

Rob Goodman, LG Hi-Macs® Area Product Manager, commented: "Griffin Interiors are definitely experts in their field, offering stylish and unique alternatives via LG Hi-Macs®. I have seen the completed project first hand and the end result is fantastic."



# James Latham in Scotland



After months of planning and a great deal of hard work, James Latham is proud to confirm that it is to reach over the border and open a 40,000 ft<sup>2</sup> distribution centre in Scotland.

The purpose-built site at Eurocentral in Lanarkshire is scheduled to open its doors in April and will offer an extensive range of products including veneered MDF, MFC, Birch and Spruce plywood. The highly popular LG Hi-Macs® will also be available as well as Finesse veneered MDF board, Flamebreak doorblanks, Bausen flooring and hardwood decking. In addition, the full range of solid hardwoods including Oak, Black Walnut and Maple, along with red hardwoods such as Sapele, Majau and Utile, will be readily available from stock, many of which will be available with FSC certification.

### Efficient

The new site will mean that Lathams, which already has an enviable reputation in Scotland, will now be able to service existing, as well as new accounts far more efficiently. Plus they will also offer daily deliveries, a collection facility and orders will be processed far quicker.

David Landsburgh, who will head up the new operation commented: "In 2007 James Latham celebrated its 250th year in business, a proud boast in any industry. It is a highly respected brand both here in Scotland as well as south of the border and the decision to open the first site outside England here in Lanarkshire reflects just how important this market is to us. We are ideally situated just off the M8 which gives us great access to the key areas in Scotland."

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ML1 4XJ

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or email  
david.landsburgh@lathams.co.uk

Alternatively contact the James Latham  
marketing department on 0116 257 3415  
or email marketing@lathams.co.uk

“Lanarkshire is our first site to open outside England, reflecting just how important the Scottish market is to us.”

David Landsburgh

“Scotland is a huge step into the future for James Latham, and I am proud to be a part of it.”

Andrew Wright



David Landsburgh

Andrew Wright



Stellac



Medita



Egger



Kronospan



Bausen



LG Hi-Macs

# ATP HEAD TO NEC

**Advanced Technical Panels will be exhibiting again at this year's Commercial Vehicle Show at the NEC in Birmingham from 15 -17 April.**

Part of the James Latham Group, ATP is the UK's leading custom-built panel distributor supplying a comprehensive range of pre-finished and overlaid panels.

ATP has its own bespoke exhibition stand (Hall 12 - Stand 761) which has been specifically designed by James Latham customer - Lotus Exhibitions UK Ltd. The stand design incorporates large samples of specialist technical birch-based plywood, which is PEFC or FSC certified and sourced from a range of ISO certified European mills. Products to be

showcased include: Buffalo Board 6K, Rhomb Heavy, Hexa-Grip, Koski-Futura, Bear Tex & the Multi product options.

Plywood supplied by ATP was used in the VW Crafter Police Van (pictured) specially customised by Crown Conversions Ltd.

David Briggs, sales manager for ATP commented, "We always find that our stand creates lots of interest at the CV show, and we are looking forward to showcasing our latest products and meeting current and future customers face-to-face. ATP can offer tailor-made solutions for commercial vehicles and we welcome visitors to the stand to discuss their requirements further."



To register for free tickets visit [www.cvshow.com](http://www.cvshow.com)  
For further information on ATP contact David Briggs on 01924 263655 or email [atp.north@lathams.co.uk](mailto:atp.north@lathams.co.uk).

# SHOP FIT? KRONOSPAN IT!

**From an Austrian saw mill origin to the world's largest wood based panel producer, Kronospan has come a long way since 1897.**

The company offers a wide range of products from Laminate to MFMDf and continues to grow in a very competitive market.

Kronospan laminate is a hardwearing postformable decorative surface, available in matching designs to selected Kronospan MFC and MFMDf.

All Kronospan products are independently certified according to FSC guidelines and contain a minimum of 50% sustainable managed timber.

The Kronospan Melamines and Laminates offer both style and practicality to any shop fit, and complement each other by offering matching products in each range for a seamless fit. Kronospan MDF exceeds UK and European industry standards and the Laminate collection offers flexibility.

For further information on Kronospan, contact the James Latham marketing department on 0116 257 3415 or email [marketing@lathams.co.uk](mailto:marketing@lathams.co.uk)



## WIGSTON WIDENS!



**James Latham Wigston will be increasing its storage area by a further 8500 ft<sup>2</sup> due to the departure of Nevill Long from the site.**

From May 1st, plans for the space include stocking a comprehensive range of clear grade softwoods, unsorted redwood and to increase the hardwood range by July 2008. Representative Paul Seaton, who has previous timber experience, will be coming off the road to manage and promote the range. Mark Palij will be taking over Paul's previous role.

## DUDLEY DEPOT SUCCESS

**James Latham has had yet another depot success - this time in Dudley. Lathams has invested in a 15 year let at Mucklow's flagship Yorks Park development, providing a major economic boost for the area.**

Richard Mundye, Depot manager, commented: "I can now confirm that we have agreed the lease on unit 3 which totals 35,000 sq ft. Work on the Blowers Green Road site is currently underway by A&H construction plc, and is expected to be completed by the autumn."

## CELEBRATING WITH UPM

**Lathams' 250th year anniversary was the perfect occasion for UPM Plywood's top management team to meet with their counterparts at James Latham.**

An Anniversary dinner was held at a private dining room at Elena L'Etoile's in London's West End.

The dinner culminated in a presentation by Arto Juvonen, President of UPM Plywood, to Peter Latham, of a specially commissioned plywood sculpture entitled 'Together' representing the close partnership that has developed between the two companies over the years, which continues to go from strength to strength.



# NEWS FROM AROUND THE DEPOTS...

## Dudley

Sales representative, Cymon Yardley, is flying the flag for Bausen having recently installed the flooring in her house – with the help of her lovely father! Amanda Breeze is also supporting LG Hi-Macs and has just received her new bathroom furniture including basin and work surfaces supplied by Dudley customer – Vanity Hall.

Congratulations go to Alan Wiseman and his new wife, on their recent wedding in Thailand.

## Eastleigh

Life at Eastleigh has been dominated by the relocation to Matrix Park, Fareham, and the team have worked around the clock to move an estimated 2000 tonnes of material to the new warehouse! Product news reports that the depot has had very strong sales on decoratives and birch plywood.

## Gateshead

Gateshead celebrated record figures in quarter three of 2007-08. The depot has just completed a recent contract for HM Prisons via Newcastle Joinery for FR Melamine Faced MDF, to complete a bookcase and shelving project. Other news includes the addition of a new vehicle, and many congratulations to Tommy Brown on his 50th birthday.

## Hemel Hempstead

The depot would like to welcome back Rik Jales after his absence and wish him well. Hemel is also pleased to report a record third quarter sales – with particularly strong melamine sales. Rumours have also been circulating about two upcoming 40th birthdays at the depot... N and D?

## Ossett

Ossett depot treated 18 staff and customers to a day indoor karting, sponsored by suppliers in Leeds. After a tough race, Lee Skelton walked away with the trophy and a bottle of champagne. Panels Manager, Jason Ream commented: "Everyone had a great time and lots of fun. The only flaw to the day was the mechanical fault on mine and Simon Feeney's car – which unfortunately put us in last position!"

## Purfleet

The Purfleet depot has recently received its first shipment of Zebrano exotic hardwood, FSC sapele and Utile, and January 08 proved to be a superb month with sales up by 30% on the previous year. The depot also has an exciting new customer in Komfort Workspace, a part of the SIG group. Outside the depot, Timber Sales Director, John May, has been bitten by the Strictly Come Dancing bug and has taken up salsa dancing.

## Thurrock

News from Thurrock has taken an active theme this issue with Carley Williams entering the local Thurrock tap dancing competition.

Other news includes successful sales of the new Moralt door blanks – managed by Darren Gentle, and congratulations from the team to Carley Williams on passing her Institute of Wood Science Foundation course.

## Wigston

Wigston depot is pleased to announce that it will be taking over the Nevill Long site as of May 1st. The depot would also like to welcome back Michelle Spencer after her recent maternity leave. A big thank you goes to Pam Court who has done a fantastic job covering Michelle's absence – all the staff wish her the best for the future.

## Yate

Yate depot celebrated excellent sales by taking 40 of its customers to the rugby. They went to see Bath Rugby V London Wasps – but unfortunately Bath lost.

The depot has also taken recent delivery of a new combi truck.



## TOP MARKS AT UNIVERSITY

**James Latham Wigston customer, Neil Burke Joinery, has recently completed a prestigious refurbishment, worth £5 million, of the Corpus Christi Doctor Taylor Library at Cambridge University.**

The esteemed project was completed in FSC certified prime quality European Oak and Oak veneered MDF. Ian Milne commented: "This job has been an extremely exciting project for Managing Director Neil Burke, Project Director Richard Kenmore and me. To be involved in such a high profile development was an honour but a challenge at the same time. The finished product is magnificent and looks superb. Early on in the project I accompanied Neil and Richard on a visit to the supply mill in Italy to inspect the available stocks. We were enormously impressed with the products and the high quality is definitely reflected in the amazing end result."

Natural Choice aims to inform and entertain all of its readers by including product information, employee and customer stories and end user successes. If you have a story you would like to tell, a recent project that you are proud of or any ideas to improve Natural Choice – we want to know!

Please send your stories, ideas and accompanying photography to:  
**Marketing@lathams.co.uk**

# NEW STARTERS

James Latham would like to welcome and congratulate all the new starters to the business:

## Gateshead

Martin Murdock, Warehouse/Driver

## Ossett

Marsden Noonan, Yard  
Andrew Wood, Yard

## Scotland

David Landsburgh, Site Manager

## Eastleigh

Steve Moore, Driver  
Nicola Firth, Administrator  
Dave Green, Sales

## Thurrock

Kenneth Lynch, Driver  
David Booth, Driver

# VICTOR-IOUS RETIREMENT!



**Many congratulations and warm wishes go to Victor Burdett who has retired after spending an impressive 46 years with James Latham.**

Victor began his Lathams career in 1961 as a stock control clerk, moving into the sales office shortly after. In 1964 Victor accepted a job at Montague L Meyer Ltd, but returned to James Latham a mere five months later after a conversation with then Shipping Manager, Ben Rose, who said: "I would like you back at your desk!" As this was an offer Victor couldn't refuse, he went on to become Shipping Manager – a title amongst others that he held until retirement.

## 46 Year Service

Victor's most recent roles at James Latham include Pension Trustee from 1991-2007, and Company Insurance Manager from 1990 -2007, which has now been passed over to Brian Peel.

Throughout his remarkable 46 year service, Victor served under seven chairmen from Bryan Latham to present day Peter Latham.

From all at James Latham, we wish Victor and his wife Jacqui, a well deserved long and happy retirement.

# LG HI-MACS® REACHES SKY HIGH

**LG Hi-Macs® is involved in an exciting project for Sky with family owned business DJN Group and fabricator, Oak and Stone, Leicester.**

DJN Group has been awarded the contract to manufacture and install illuminated display cubes and pulsars for Sky sign up desks within UK shopping malls. Each outlet is to have three illuminated cubes with LG Hi-Macs® tops and one LG Hi-Macs pulsar.

The product was selected due to the high standard of finish required by Sky, for ease of

maintenance in a high footfall environment, plus LG Hi-Macs® met all the health and safety requirements essential for the retail environment.

DJN specialise in all varieties of corporate imagery and display work, and has recently celebrated its 21st year of trading – including work with major blue chip clients. Oak and Stone focus on manufacturing and installing bespoke kitchens and LG Hi-Macs® solid surface. The company also specialises in LED lighting – a necessity to the Sky project.

